

BEFOUR



SCALE COMPARISON GUIDE

Scale-Tronix (Welch Allyn / Hillrom / Baxter)

vs.

Befour, Inc.

Competitive Analysis

(Listed in order of Scale-Tronix model number)

Call Befour sales at 1-800-367-7109 for detailed information on any scale in this document.

Befour Scales Offer:

Features **SIMILAR** to Scale-Tronix (Welch Allyn)

- Heavy duty all-metal construction
- High weight capacity / 0.1 lb resolution
- 45+ years' experience in manufacturing scales
- Made in USA

Features **SUPERIOR** to Scale Tronix (Welch Allyn)

- EMR ready
- 5x battery life
- 3x warranty
- MotionLock Technology
- Quick delivery
- Lower cost

Scale-Tronix vs Befour Scale Index

ST Model	Scale-Tronix Scale Description	Befour Model	Befour Scale Description
4802D	Pediatric Scale – 5 gram	MX202	Neonatal/Pediatric Scale – 1 gram
4802D-A	1 Gram Diaper/Preemie option	MX202	Neonatal/Pediatric Scale – 1 gram
412490	Cart for 4802 Pediatric Scale	CRT202	Cart for Pediatric Scale MX202
5002	Stand-on Scale w/ handrail	MX310 / MX910	Handrail Scale / Measurement Station
5102 (Discontinued)	Physician Scale w/ wall mount readout	MX160 or MX170	Bariatric Portable scale
5107	Bariatric Scale w/ wall mount readout	MX170	Bariatric Portable scale
5122	Low profile Stand-on Scale	MX305 (or MX905)	Stand-on Scale
5125	Portable Stand-on Scale	MX160 (or MX170)	Portable scale
5127 (Discontinued)	Bariatric Portable Stand on scale	MX170	Bariatric Portable scale
5202 (Discontinued)	Stow-A-Weigh Scale	MX310 (or MX170)	Handrail Scale
5602	Portable Scale	MX115	Portable Scale
5702	Bariatric Stand-on Scale	MX310 / MX910	Handrail Scale / Measurement Station
6002	Wheelchair Scale – 24” x 26”	MX450 / 450D	Tilt & Roll Wheelchair Scale
6102/D (Discontinued)	Flush mounted Floor Scale	N/A	N/A
6202 (Discontinued)	Stow-A-Weigh Wheelchair Scale	MX440D	Wall Mount Wheelchair Scale
6702	Wheelchair Scale – 28” x 30”	MX450 / 450D	Tilt & Roll Wheelchair Scale
6702W	Wheelchair Scale – 28” x 32”	MX450 / 450D	Tilt & Roll Wheelchair Scale
6702SP	Wheelchair Scale – 35” x 30”	MX490D	Folding Wheelchair Scale XL
	No comparable scale	MX308CHR	Convertible Chair Scale
	No comparable scale	MX420	Adjustable Portable Wheelchair Scale
	No comparable scale	MX908	Tilt & Roll Measurement Stations
	No comparable scale	MX306	Tilt & Roll Space-Saving Handgrip Scale
	No comparable scale	MX480D-ADA	ADA Compliant Wheelchair Scale
	No comparable scale	MX282	Opti-PED Pediatric Exam Device

Scale-Tronix

Model: 4802D Pediatric Scale



Befour

MX202 Neonatal Scale with Handles, 1 Gram Accuracy



Shown with optional cart CRT-202

Key Specifications

Platform Size	25"w x 14"d	24"w x 15"d
Weight Capacity	44 lb / 20kg	45 lb / 20kg
Power Source	AC Line with rechargeable batteries	(4) D-cell alkaline batteries
Resolution	0.001 kg to 1.000 kg	0.001 kg to 11.300 kg
Accuracy	5 gram standard /1 gram optional	1 gram standard to 10kg
Cart	Optional	Optional (CRT202 with locking cabinet)
Four-sided Cradle	Optional	Optional

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 20,000)
- MotionLock Technology (accurate measurement for unsteady patients)
- 1 gram accuracy is standard

Scale-Tronix

Befour

Model:

5002 Stand On Scale

MX310 BMI Scale

MX910 Measurement Station



Key Specifications

Platform Size 18" w x 19.5" d
Weight Capacity 880 lb / 400 kg
Power Source (6) D-cell alkaline batteries
Height Rod Optional - Mechanical
(for additional cost)

22" w x 25" d
1000 lb / 450 kg
(4) D-cell alkaline batteries
See MX910 →

22" w x 25" d
1000 lb / 450 kg
(4) D-cell alkaline batteries
Integrated Digital Height Rod

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 20,000)
- MotionLock Technology (accurate measurement for unsteady patients)
- Body Mass Index (BMI) calculator
- Handrail mounting does not reduce usable platform area

Scale-Tronix

Model: 5102 Physician's Scale

DISCONTINUED



Befour

MX170 Portable Scale
1000 lb capacity



MX160
750 lb capacity



Key Specifications

Platform Size	18"w x 14"d	24"w x 20"d	16"w x 18"d
Weight Capacity	660 lb / 400 kg	1000 lb / 450 kg	750 lb / 340 kg
Power Source	(6) C-cell alkaline batteries	(4) D-cell alkaline batteries	(4) D-cell alkaline batteries
Display Mounting	Wall only	Wall mount or table-top bracket	Wall mount or table-top bracket

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 10,000)
- MotionLock Technology (accurate measurement for unsteady patients)
- Body Mass Index (BMI) calculator
- Standard carrying handle on MX170

Scale-Tronix

Model:

5107 Bariatric Physician's Scale



Befour

MX170 Portable Bariatric Scale
1000 lb capacity



Key Specifications

Platform Size
Weight Capacity
Power Source
Display Mounting

24"w x 18"d
1000 lb / 450 kg
(6) C-cell alkaline batteries
Wall only

24"w x 20"d
1000 lb / 450 kg
(4) D-cell alkaline batteries
Wall mount or table-top bracket

THE BEFOUR ADVANTAGE

- *Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)*
- *Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 10,000)*
- *MotionLock Technology (accurate measurement for unsteady patients)*
- *Body Mass Index (BMI) calculator*
- *Standard carrying handle*

Scale-Tronix

Model:

5122 Low Profile

Note: Although not a direct match, the MDRMX308 offers higher capacity, greater mobility and the security of handrails, all at a lower price.

Key Specifications



Platform Size
Weight Capacity
Power Source
Height Rod

16"w x 14"d
660 lb / 300 kg
(6) D-cell alkaline batteries
Not available

Befour

MX305



16"w x 18"d
750 lb / 340 kg
(4) D-cell alkaline batteries
See MX905 →

Befour

MX905 Measurement Station



16"w x 18"d
750 lb / 340 kg
(4) D-cell alkaline batteries
Integrated Digital Height Rod

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 20,000 typical)
- MotionLock Technology (accurate measurement for unsteady patients)

Scale-Tronix

Model: 5127 Bariatric Portable Scale

DISCONTINUED

Note: Although not a direct match, the MDRMX170 offers both wall or table-top mounting brackets for the display, and also offers Befour's unique "Always On" option.



Befour

MX170 Portable Bariatric Scale
1000 lb capacity



Key Specifications

Platform Size	17"w x 22"d
Weight Capacity	1000 lb / 445 kg
Power Source	(6) C-cell alkaline batteries
Turn On Method	Step on handle

Platform Size	24"w x 20"d
Weight Capacity	1000 lb / 450 kg
Power Source	(4) D-cell alkaline batteries
Turn On Method	Unique "Always On" option – Stand on scale to turn on. No need to push buttons.



THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- MotionLock Technology (accurate measurement for unsteady patients)
- Body Mass Index (BMI) calculator

our

Model:

5202 Stow-A-Weigh Scale

DISCONTINUED

MX310
with Handrail

MX170
Additional Option- Portable

Note: Although not a direct match, for most users the MDRMX310 or MDRMX170 are more practical scale options.



Key Specifications

Platform Size	18" w x 18" d	22" w x 25" d	24" w x 20" d
Weight Capacity	660 lb / 300 kg	1000 lb / 450 kg	1000 lb / 450 kg
Power Source	(6) D-cell alkaline batteries	(4) D-cell alkaline batteries	(4) D-cell alkaline batteries
Height Rod	Optional (wall mount only)	Integrated Digital	N/A
Handrail	Not available	Standard	Not available

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 20,000 typical)
- MotionLock Technology (accurate measurement for unsteady patients)
- Tilt & Roll design for greater mobility (5202 must be attached to wall)
- Standard handrail on MX310 offers greater patient safety

Scale-Tronix

Model: 5602 Portable Scale



Key Specifications

Platform Size	11"w x 11"d
Weight Capacity	440 lb / 200 kg
Power Source	(6) C-cell alkaline batteries
Display Mounting	Not available
Carrying Cases	Not available

Befour

Model: MX115 Portable Scale with BMI



Platform Size	13"w x 13"d
Weight Capacity	550 lb / 240 kg
Power Source	(4) D-cell alkaline batteries
Display Mounting	Wall mount & table-top brackets included
Carrying Cases	Optional soft or hard shell case

THE BEFOUR ADVANTAGE

- *Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)*
- *Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 10,000)*
- *MotionLock Technology (accurate measurement for unsteady patients)*
- *Automatic Body Mass Index (BMI) calculator*

Scale-Tronix

Model:

5702 Bariatric Stand On



MX310



Befour

MX910 Measurement Station



Key Specifications

Platform Size	24" w x 26" d	22" w" x 25" d	22" w" x 25" d
Weight Capacity	880 lb / 400 kg	1000 lb / 450 kg	1000 lb / 450 kg
Power Source	(6) D-cell alkaline batteries	(4) D-cell alkaline batteries	(4) D-cell alkaline batteries
Height Rod	Optional - Mechanical (for additional cost)	See MX910 →	Integrated Digital

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 20,000 typical)
- MotionLock Technology (accurate measurement for unsteady patients)
- Body Mass Index (BMI) calculator
- Handrail mounting does not reduce usable platform area

Scale-Tronix

Model:

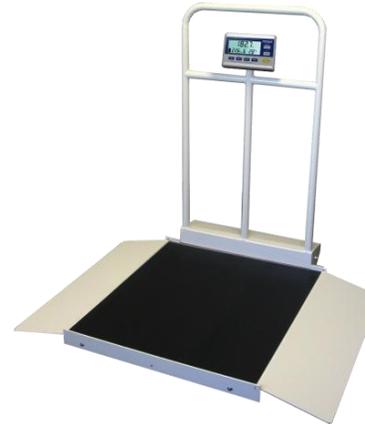
6002 Wheelchair Scale



Befour

MX450 Tilt & Roll Wheelchair Scale
with Handrail, single ramp

MX450D – dual ramp version



Key Specifications

Platform Size
Weight Capacity
Power Source
Handrail
Ramps

24" w x 26" d
880 lb / 400 kg
(6) D-cell alkaline batteries
Optional (for additional cost)
Dual

28" w x 32" d
1000 lb / 450 kg
(4) D-cell alkaline batteries
Standard
Single or dual ramp models available

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 20,000 typical)
- MotionLock Technology (accurate measurement for unsteady patients)
- Display console rotates for optimum viewing & privacy
- Standard handrail also makes the scale an excellent stand-on scale

Scale-Tronix

Model:

6202 Stow-A-Weigh
Wheelchair Scale

Befour

MX440D Wall Mounted Dual Ramp
Wheelchair Scale, 1000 lb capacity

DISCONTINUED



Key Specifications

Platform Size
Weight Capacity
Power Source

24"w x 30"d
880 lb / 440 kg
(6) D-cell alkaline batteries

32"w x 32"d
1000 lb / 450 kg
(4) D-cell alkaline batteries

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 20,000 typical)
- MotionLock Technology (accurate measurement for unsteady patients)

Scale-Tronix

Model:

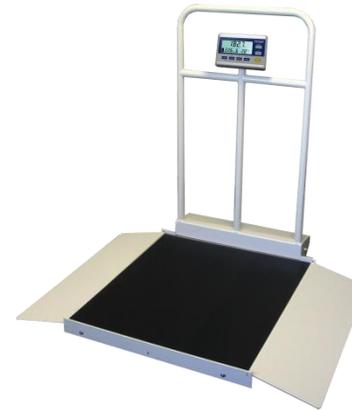
6702 Wheelchair Scale



Befour

MX450 Tilt & Roll Wheelchair Scale
with Handrail, Single ramp, 1000 lb capacity

MX450D – Dual ramp version



Key Specifications

Platform Size	28" w x 30" d
Weight Capacity	880 lb / 400 kg
Power Source	(6) D-cell alkaline batteries
Handrail	Optional (for additional cost)
Ramps	Dual

Platform Size	28" w x 32" d
Weight Capacity	1000 lb / 450 kg
Power Source	(4) D-cell alkaline batteries
Handrail	Standard
Ramps	Single or dual ramp models available

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life ((Befour 100,000 weighings vs. Scale-Tronix 20,000 typical)
- MotionLock Technology (accurate measurement for unsteady patients)
- Display console rotates for optimum viewing & privacy
- Standard handrail also makes the scale an excellent stand-on scale

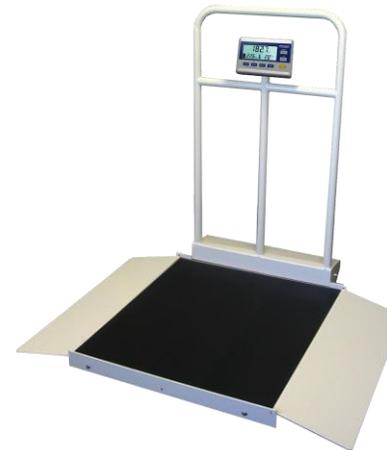
Scale-Tronix

Model: 6702W Wheelchair Scale



Befour

MX450 Tilt & Roll Wheelchair Scale
with Handrail, Single ramp, 1000 lb capacity
MX450D – Dual ramp version



Key Specifications

Platform Size	28" w x 32" d	28" w x 32" d
Weight Capacity	880 lb / 400 kg	1000 lb / 450 kg
Power Source	(6) D-cell alkaline batteries	(4) D-cell alkaline batteries
Handrail	Optional (for additional cost)	Standard
Ramps	Dual	Single or dual ramp models available

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 20,000 typical)
- MotionLock Technology (accurate measurement for unsteady patients)
- Display console rotates for optimum viewing & privacy
- Standard handrail also makes the scale an excellent stand-on scale

Scale-Tronix

Model: 6702SP Wheelchair Scale

Note: Although not a direct match, the MDRMX490D can handle the widest bariatric wheelchair. The integral handrail is standard.



Key Specifications

Platform Size	35"w x 30"d
Ramps	Dual
Weight Capacity	880 lb / 400 kg
Power Source	(6) C-cell alkaline batteries
Handrail	Optional (for additional cost)

Befour

MX490D Dual Ramp Folding Wheelchair Scale, 1000 lb capacity



Platform Size	32"w x 41"d
Ramps	Dual
Weight Capacity	1000 lb / 450 kg
Power Source	(4) D-cell alkaline batteries
Handrail	Standard

THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 10,000 typical)
- Integrated display console rotates for optimum viewing & privacy
- Standard handrail also makes the scale an excellent stand-on or chair scale
- Folding design and (4) wheels for safe transport.

Scale-Tronix

Model:

No Comparable Scale

Befour

MX308CHR Convertible Chair Scale

Note: Befour's unique convertible design provides maximum flexibility as both a wrap-around handrail scale and a wide-body chair scale.



MX308CHR shown without chair – ready for use as a stand-on scale.

Key Specifications

Chair Width / Platform Size
Weight Capacity
Power Source
Handrail
Footrest

21" w seat / platform is 16" w x 18" d
500 lb / 200 kg
(4) D-cell alkaline batteries
Standard
Slide-out



THE BEFOUR ADVANTAGE

- Superior warranty (Befour 3 year vs. Scale-Tronix 1 year)
- Superior battery life (Befour 100,000 weighings vs. Scale-Tronix 20,000 typical)
- MotionLock Technology (accurate measurement for unsteady patients)
- 21" wide seat bottom with 3" padding, 25" span between armrests
- Standard handrail also makes the scale an excellent stand-on scale

Scale-Tronix

Model:

No Comparable Scale

Befour

MX420 Adjustable Width Portable
Wheelchair Scale

Key Specifications

Platform Size
Maximum Wheelchair Width
Weight Capacity
Power Source
Transportability



31"w x 17"-37"d (adjustable)
36.6"
750 lb / 340 kg
(4) D-cell alkaline batteries
Folds in half, built-in handle
Carrying case included

Scale-Tronix

Model:

No Comparable Scale

Befour

MX908 Measurement Station Tilt &
Roll Handrail Scale



Key Specifications

Platform Size
Weight Capacity
Power Source
Height Rod

16" w" x 18" d
750 lb / 340 kg
(4) D-cell alkaline batteries
Integrated Digital Height Rod

Scale-Tronix

Model:

No Comparable Scale

Befour

MX306 Tilt & Roll Space-Saving Scale
Compact Handgrip with BMI



Key Specifications

Platform Size
Weight Capacity
Power Source
Height Rod

16w" x 18"d
750 lb / 340 kg
(4) D-cell alkaline batteries
Not available

Scale-Tronix

Befour

Model:

No Comparable Scale

MX480D-ADA ADA Compliant Portable
Wheelchair Scale

Key Specifications

Platform Size
Weight Capacity
Power Source
Height Rod
Transportability



32w" x 40"d
1000 lb / 450 kg
(4) D-cell alkaline batteries
Not available
Foldable Tilt & Roll Function

Scale-Tronix

Befour

Model:

No Comparable Scale

MX282



Key Specifications

Platform Size
Weight Capacity
Power Source
Resolution

39w" x 18"d
60 lb / 27 kg
(4) D-cell alkaline batteries
0.01 lb / 0.01 oz

Please contact our internal team: sales@befour.com with any questions:

BEFOUR

Toll Free: 800-367-7109 | Phone: 262-284-5150

Befour Scales are made in the USA 

THANK YOU FOR THE OPPORTUNITY TO QUOTE!

*Information referenced in this document, including competitive product specifications, was gained from public sources and is subject to change at any time.